



7TH ANNUAL GENERAL MEETING 2017

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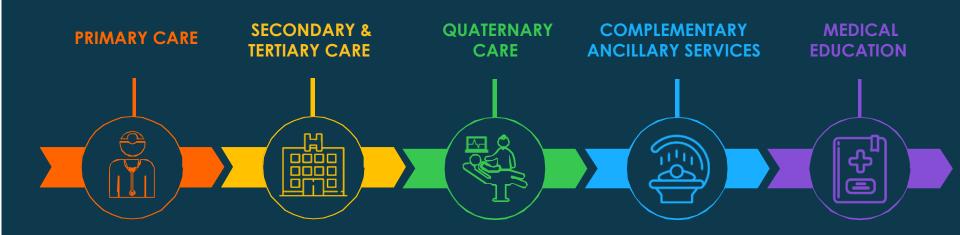
- 2016 Highlights
 - Milestones
 - Consolidating Strengths, Expanding Opportunities
 - Financial Performance
- 2017 and Beyond
 - Growth Pipeline
 - Awards and Sustainability Commitments



As of MARCH 2017

- >10,000 Beds
- 50 Hospitals
- 10 Countries

OUR ONE-STOP CONTINUUM OF CARE



Improving our spectrum of services across our healthcare continuum

KEY MILESTONES

IN 2016 & Q1 2017 FOR IHH

Formalised lease agreement for:
Gleneagles
Chengdu Hospital

Entered a land contract for:

Gleneagles Shanghai Hospital

JANUARY

JUNE





APRIL

Acibadem acquisition of:

Tokuda Hospital & City Clinic in Bulgaria

Parkway Pantai **Divestment of Non-Core Asset**Shenton Insurance



Bulgaria

TURKEY

Announced a

Strategic Partnership
with Taikang Insurance Group
in China
(Completed in April 2017)

MARCH 2017

Opened: Parkway Pantai

Gleneagles Hong Kong Hospital

China

SINGAPORE

Hong Kong

Acibadem Altunizade Hospital

CONSOLIDATING **OUR STRENGTHS**

Widening Our Service Offerings

Malaysia Hospitals

Gleneagles Kuala Lumpur **New integrated** centres

Hand & microsurgery; diabetic, metabolic & bariatric; oral. maxillofacial & reconstruction



Acibadem Atakent University Hospital

New aviation health center and adult bone marrow transplantation



Singapore Hospitals

Digital healthcare technology to improve patient experience





CONSOLIDATING OUR STRENGTHS

Focusing On Strengths

India Hospitals
Continue to improve in
liver and multi-organ
transplants and upper
gastrointestinal surgery



Acibadem Technology
Developed an
electronic medication
dispensing
management system



Global Hospitals

Rebranded to
Gleneagles
Global Hospitals
(wef January 2017)

Parkway Pantai

Divested
Shenton Insurance
to focus on
our core assets

EXPANDING OPPORTUNITIES



Extending Our Footprint

Bulgaria Acquisition: Acibadem

Leaders

In Cardiovascular And Cancer

- Acibadem Tokuda Hospital City Clinic
- Acibadem City Clinic Group



Macedonia: Acibadem

Opening of new

Outpatient center

in Bitola

(March 2017)



India: Gleneagles Global Hospitals

- Opened a primary care clinic in Adyar
- Launched its new facility in Bengaluru - Gleneagles Global Hospitals, Richmond Road

EXPANDING OPPORTUNITIES



Pantai Hospital
Ayer Keroh
9-storey
Block C with
160 beds

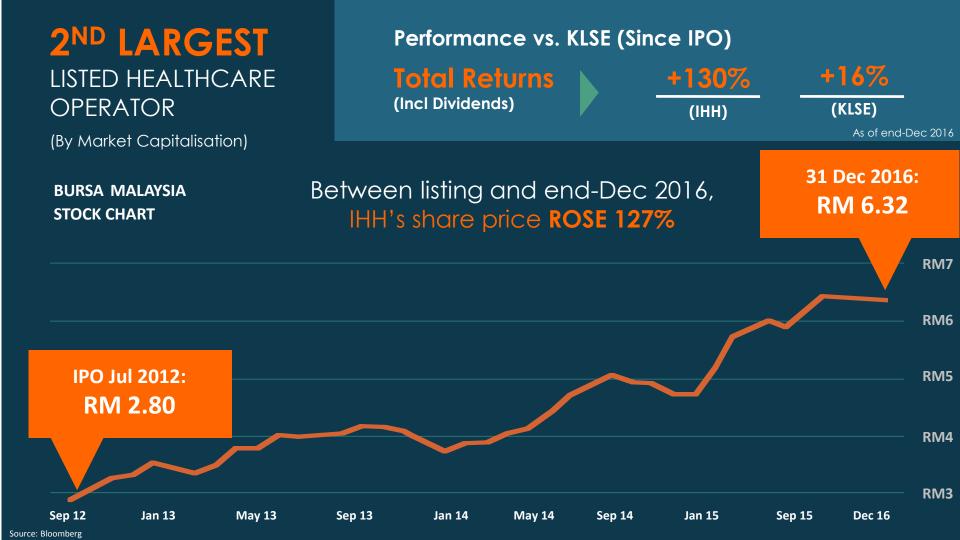
Pantai Hospital
Kuala Lumpur
6-storey
Block B with
134 beds
(incl Oncology Ward)

Pantai Hospital Klang

Expanding with 60 Beds

Acibadem Maslak University Hospital

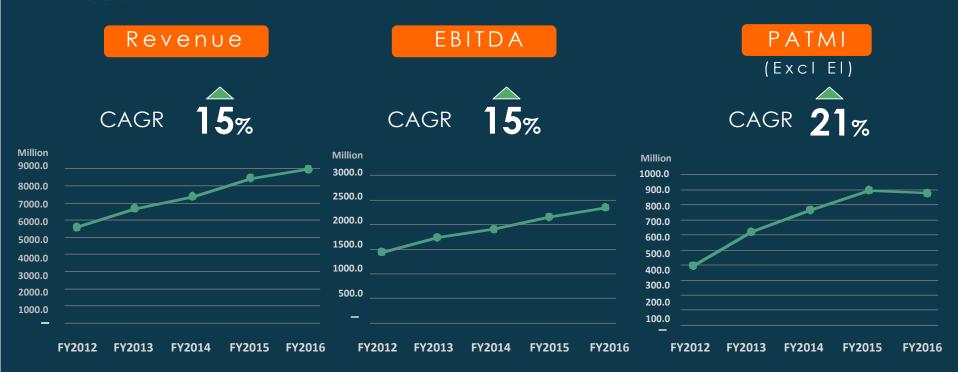
New block with 200 beds



CONSISTENT DOUBLE DIGIT GROWTH

Sustained strong performance and healthy fiscal position

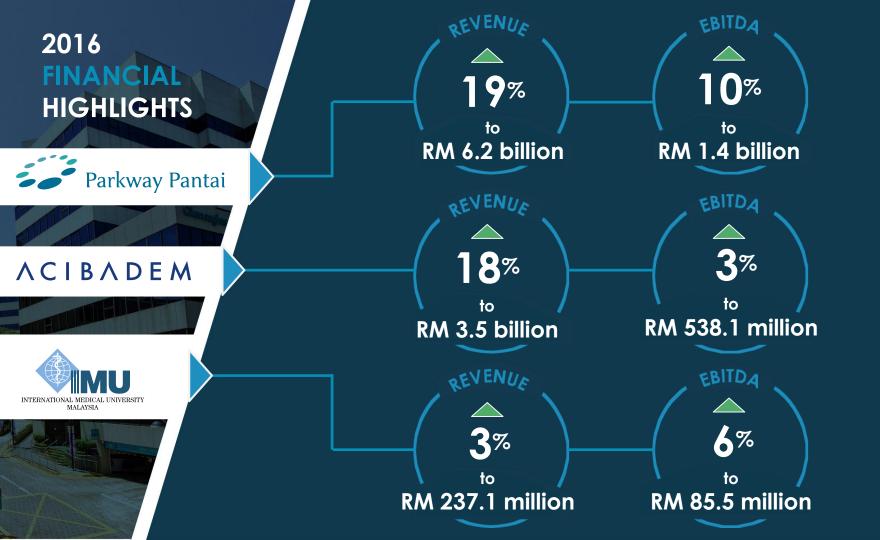
IPO – 2016



The above excluded the sale of the Mt. Elizabeth Novena medical suites in 2012 and 2013

RESILIENT CORE FINANCIAL PERFORMANCE IN 2016





2016 FINANCIAL HIGHLIGHTS



IHH Healthcare Berhad



Home Markets

Malaysia

12%

to RM1.6 billion
Revenue

3%

to RM430.8 million EBITDA 5.4% Inpatient Admissions

Singapore

10%

to RM3.6 billion Revenue

21%

to RM913.2 million EBITDA



9.1%
Inpatient
Admissions

Turkey*

18%

to RM3.5 billion Revenue

3%

to RM538.1 million EBITDA

31.6%

Inpatient Admissions

India[^]

560.1

RM

million Revenue **RM**

27.3

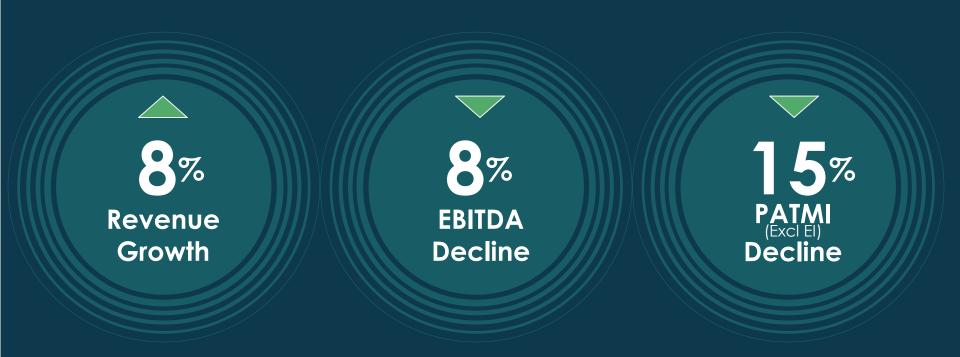
million EBITDA 3.7%

Inpatient Admissions

^{*}Includes contributions from Macedonia and Bulgaria

[^]The Group acquired Continental and Global during FY2015. Information disclosed is for FY2016

ROBUST REVENUE PERFORMANCE FOR Q1 2017



GROWTH IN INPATIENT ADMISSIONS AND REVENUE INTENSITY ACROSS HOME MARKETS

PROPOSED DIVIDEND

First and final single-tier cash dividend of 3 SEN to be paid

GROWTH IN 2017 AND BEYOND Enhance
Service offerings
in existing
hospitals





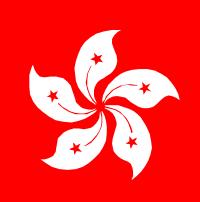
Ramp up new hospitals to achieve operating leverage

Consolidate acquisitions in India and Bulgaria

Continue to
grow our
international
footprint
to support
growth in
demand

GROWTH IN 2017 AND BEYOND

HONG KONG





Opened in March 2017

500 Beds

>35

Specialties

1st
private
hospital
commissioned
in Hong Kong

since 1995

partners with
The
University of
Hong Kong

Clinical

GROWTH IN 2017 AND BEYOND







350 bed Gleneagles Chengdu Hospital To open in 2018



70 bed
Gleneagles
Nanjing Hospital
To open
in 2019

450 bed
Gleneagles
Shanghai Hospital
To open
in 2020

Acibadem Altunizade



Opened in March 2017

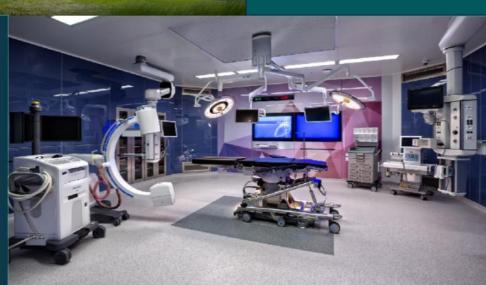
TURKEY



Acibadem's

NEWEST FACILITY
in Istanbul, Turkey.

Maximum capacity of 325 beds



THANK YOU FOR MAKING US AN AWARD-WINNING GLOBAL COMPANY

ASIAMONEY BEST MANAGED COMPANIES 2016

Best for Shareholder's Rights & Equitable Treatment
Best for Responsibilities of Management & the Board of Directors
Best for Investor Relations
Best Managed Large Cap Company in Malaysia
Best Executive in Malaysia

EUROMONEY AWARDS

Overall Best Managed Company in Malaysia Overall Best Managed Company in Asia for Pharma/Healthcare Sector

6TH ASIAN EXCELLENCE RECOGNITION AWARD

Asia's Best CEO (Investor Relations)
Best Investor Relations Company (Malaysia)
Best Investor Relations Officer (Malaysia)



OUR COMMITMENT TO RESPONSIBLE PRACTICES



Healthcare Awareness



life renewed







Accessibility to Healthcare Services

Our
Community
Development
Focus Areas



Nurturing the Next Generation More than

40 YEARS

of experience in healthcare management



IHH Healthcare Berhad









Thank You...