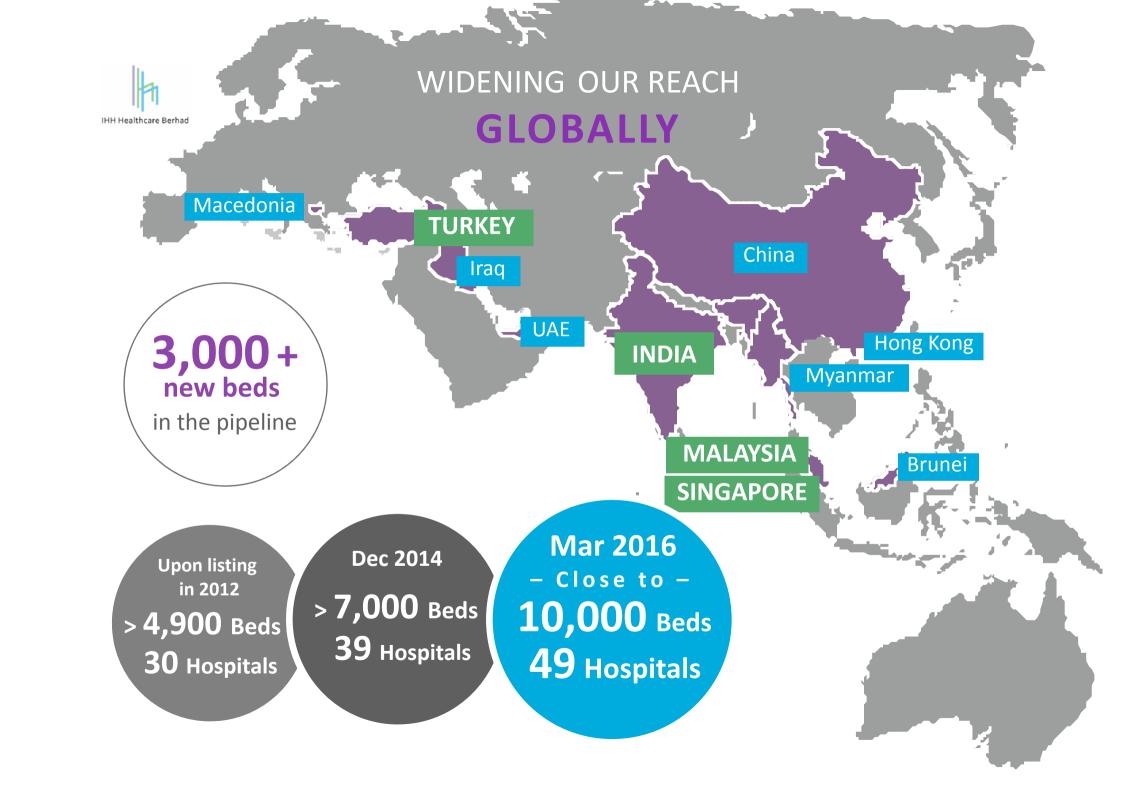


6<sup>th</sup> Annual General Meeting 2016 Kuala Lumpur 27 May 2016





Pantai Hospital Sungai Petani

Pantai Hospital Penang
Gleneagles Penang

**MALAYSIA** 

Pantai Hospital Manjung

Pantai Hospital Ipoh

Pantai Hospital Kuala Lumpur Gleneagles Kuala Lumpur Pantai Hospital Cheras

Pantai Hospital Ampang Pantai Hospital Klang

Pantai Hospital Ayer Keroh

Pantai Hospital Batu Pahat

Gleneagles Medini

#### **SINGAPORE**

Gleneagles Hospital

Mount Elizabeth Hospital

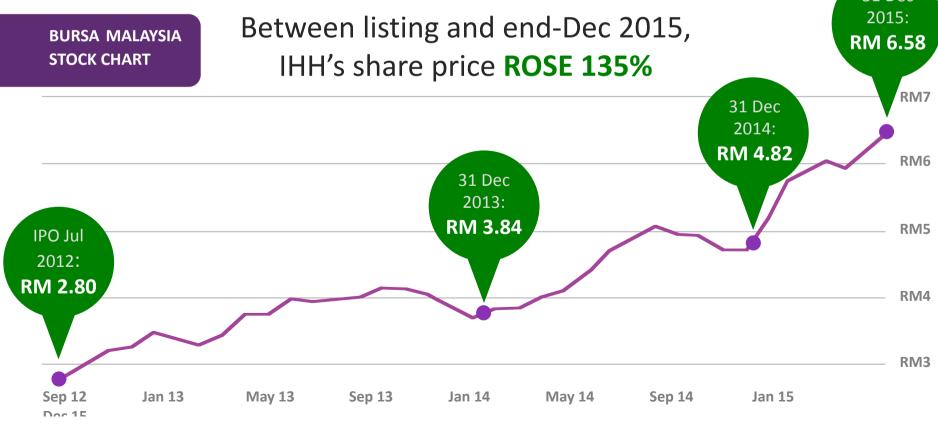
Mount Elizabeth Novena Hospital

Parkway East Hospital

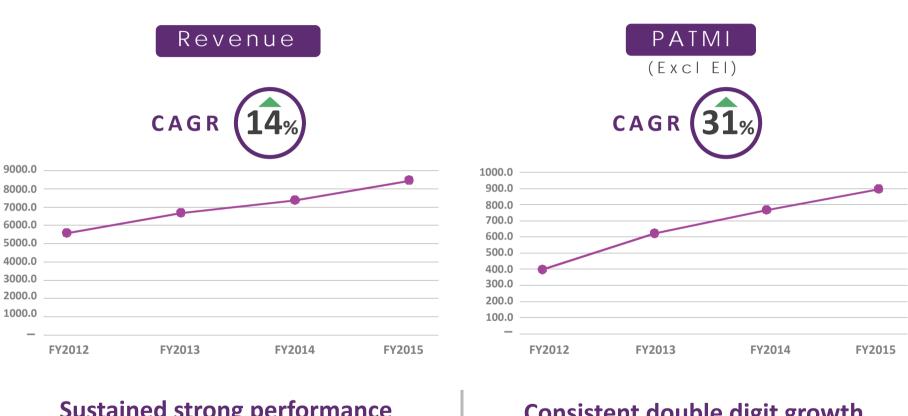
Gleneagles Kota Kinabalu







# CONSISTENT DOUBLE DIGIT GROWTH



Sustained strong performance and healthy fiscal position

Consistent double digit growth from IPO to 2015

Both CAGR & Year-on-Year basis

<sup>•</sup> The above excluded the sale of the Mt. Elizabeth Novena medical suites in 2012 and 2013

## Achieved Steady Growth in 2015

## STRONG FINANCIAL AND OPERATIONAL PERFORMANCE

(excluding PLife REIT's results)







EBITD A Growth



PATMI (excl. EI)
Growth

# Robust Performance In Q1 2016

## DOUBLE-DIGIT REVENUE AND EBITDA GROWTH

(excluding PLife REIT's results)







Revenue Growth

EBITDA Growth

PATMI (excl. EI)
Growth

## PROPOSED **DIVIDEND**



First and final single-tier cash dividend of 3 SEN to be paid on 18 July 2016

THIS IS AFTER CONSIDERING

Level of cash and cash equivalents

Available retained earnings

Projected levels of capital expenditure

**Other** investments

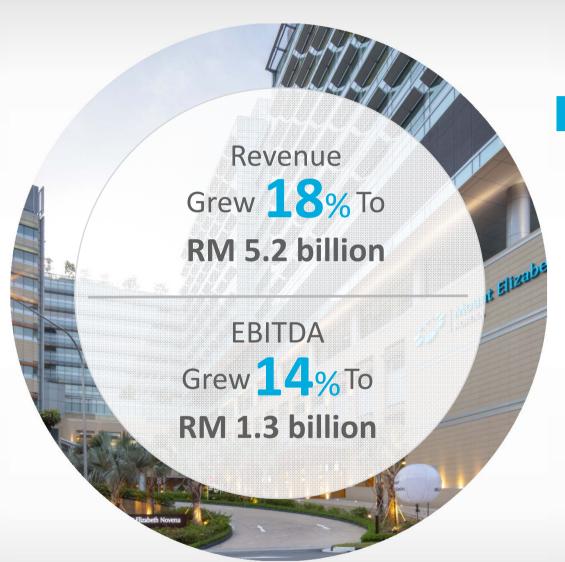
2015
FINANCIAL
HIGHLIGHTS

#### **MALAYSIA**

**11.9**% Revenue

Intensity

0.9%
Inpatient
Admissions



### **SINGAPORE**

2.7%
Revenue Intensity



Inpatient Admissions 2015
FINANCIAL
HIGHLIGHTS

#### TURKEY

**15**.3%

Revenue Intensity

0.6%
Inpatient
Admissions





### **Revenue** contribution

#### From new hospitals

Acibadem Atakent Acibadem Taksim

#### Ramp-up of

Acibadem Bodrum Acibadem Ankara

**ACIBADEM** 

Turkey | Macedonia

2015
FINANCIAL
HIGHLIGHTS

Total

>18,000

in student population

**Revenue growth** 

driven by higher student intake and tuition fees







Salak South

Opening of IMU
Community
Centre at
Salak Park Plaza



Malaysia

International Medical University & International Medical College



#### NEW HOSPITALS

Gleneagles Kota Kinabalu

**250** 

Beds

Gleneagles Medini

**150** 

Beds

#### EXPANSIONS

Gleneagles Kuala Lumpur

+100

Beds

Pantai Hospital Kuala Lumpur Block A

200 / 8

Consultant / Centres of Excellence

#### NEW BEDS

Expect to add

360

Beds over 3 years







#### NEW HOSPITAL

Opened

**Acıbadem Taksim** 

In October

Turkey's **1**<sup>st</sup> Hospital

Equipped with a Modular Operating Room System

#### ENHANCED SERVICE OFFERING



Comprehensive Oncology Centres:

**Acıbadem Bodrum** 

-AND-

**Acıbadem Eskisehir** 

Enhanced diagnostic and treatment capabilities of cancer:

**Acıbadem Sistina** 

**ACIBADEM** 

**2016**AND BEYOND



#### **ENHANCE**

SERVICE OFFERINGS
IN EXISTING HOSPITALS



#### **RAMP UP HOSPITALS**

OPENED IN 2014 & 2015 TO ACHIEVE OPERATING LEVERAGE



#### **CONTINUE TO EXPAND**

INTERNATIONAL FOOTPRINT
TO SUPPORT GROWTH
IN DEMAND





### **INDIA**

4<sup>th</sup>

**HOME MARKET** 

2,000+
LICENSED BEDS

**ACQUIRED** 

**73**.4%

**EQUITY INTEREST**ON A FULLY DILUTED BASIS

**GLOBAL HOSPITALS** 

(DECEMBER 2015)

**ACQUIRED** 

**51**%

**STAKE IN** 

CONTINENTAL HOSPITALS

(MARCH 2015)



LEADING TERTIARY AND QUATERNARY CARE CHAIN IN INDIA

### RENOWNED FOR NICHE AND COMPLEX PROCEDURES:

Liver and multi-organ transplants, upper gastrointestinal surgery

**GROWTH IN** 2016 AND BEYOND

### **HONG KONG**



**Gleneagles Hong Kong** 

on track to open in Q1 2017



500 Beds

>35

**Specialties** 

Private hospital to be commissioned in Hong Kong since 1995



### **CHINA**

PARKWAYHEALTH
CHENGDU HOSPITAL



350 bed

Hospital (Expected Completion second half 2017)

IHH's first tertiary facility in Western China Chengdu East High Speed
Railway Station

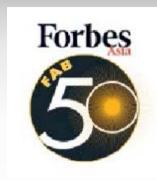






Hospital to offer obstetrics & gynaecology, paediatrics, cardiology, orthopaedics, ophthalmology and internal medicine

# AWARDS & ACCOLADES 2015



### **Corporate Award**

#### Forbes Asia's Fabulous 50 companies

#### **Euromoney 2015**

- Overall Best Managed Company in Malaysia
- Overall Best Managed Company in Asia, Pharmaceutical/Healthcare Sector

#### **The Asset Corporate Awards 2015**

 Gold Award for Excellence in Governance, Social Responsibility And Investor Relations

#### **IR Magazine Awards South East Asia**

 Best in sector: Healthcare; Best Investor Relations by a Malaysian Company

#### Minority Shareholder Watchdog Group (MSWG)

• Top Corporate Governance Award for Industry Excellence Healthcare







**Euromoney Awards** 

#### **Individual Award**

#### National Award for Management Accounting in Malaysia

CEO of the Year Award

### **14th CNBC Asia Business Leaders Awards**

- Asia Innovator of the Year Award
- Dr Tan See Leng

CORPORATE
- S O C I A L RESPONSIBILITY
IN 2015

## CARING FOR THE COMMUNITY







life renewed



#### **PINK OCTOBER:**

Support for Breast Cancer Awareness Nation wide Promotion of Organ Donation

Provide relief for flood victims









Strong track record,
an experienced
management team and
phased growth
to deliver long-term
sustainable value to
our stakeholders





6<sup>th</sup> Annual General Meeting 2016 Kuala Lumpur 27 May 2016