



Exceptional  
Care  
Close to  
You



IHH Healthcare Berhad

5<sup>th</sup> Annual General Meeting 2015  
Kuala Lumpur 15 June 2015



# WIDENING OUR REACH GLOBALLY

Upon listing in 2012

> **4,900** Beds

**30** Hospitals

Dec 2013

> **6,000** Beds

**34** Hospitals

**NOW**

> **7,000** Beds

**39** Hospitals

With over **3,000 new beds** in the pipeline

ACHIEVED  
STEADY  
GROWTH  
IN 2014

Strong financial  
and operational  
performance

(excluding PLife REIT's results)

▲  
**9%**  
Revenue  
Growth

▲  
**11%**  
EBITDA  
Growth

▲  
**25%**  
PATMI  
Growth

## LARGEST LISTED COMPANY ON SGX HEALTHCARE INDEX BY MARKET CAP

(SGD18.3 billion as at end-Mar 2015)

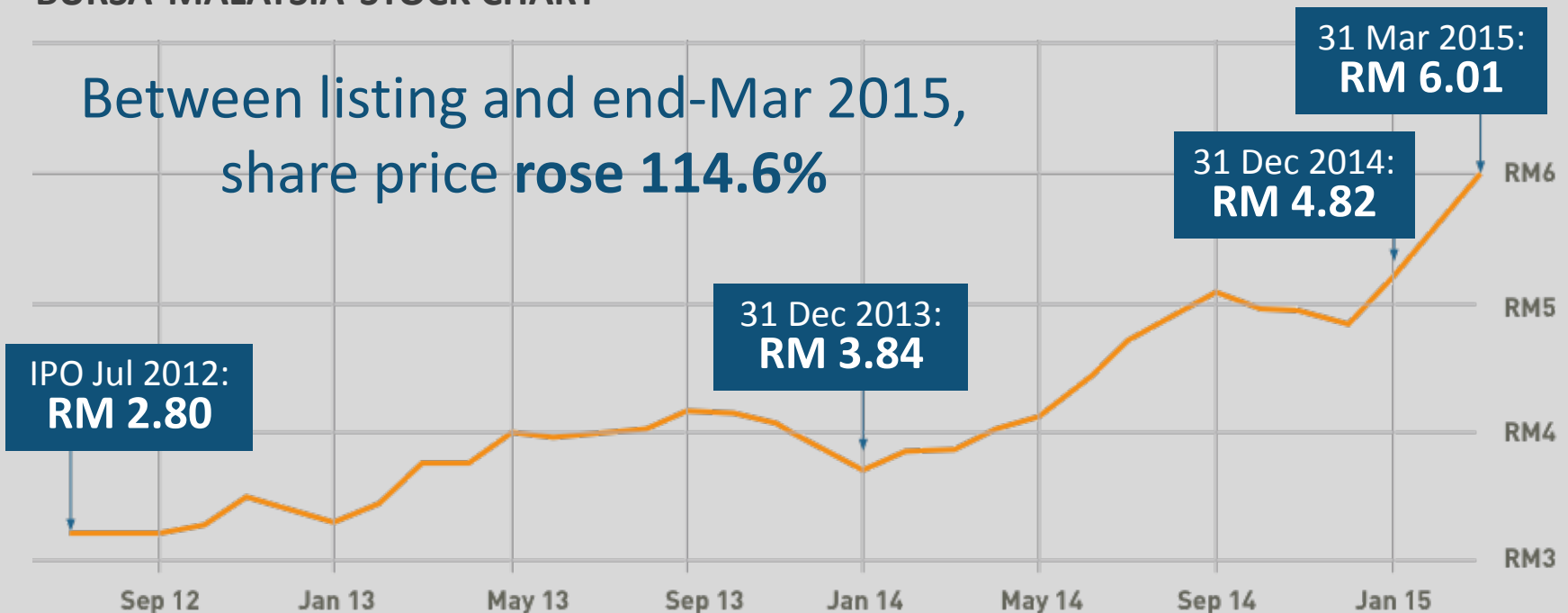
> One the **top 5** best performing  
healthcare stocks YTD on SGX

## 8<sup>th</sup> LARGEST LISTED COMPANY ON FTSE BURSA M'SIA KLCI INDEX BY MARKET CAP

(RM49.2 billion as at end-Mar 2015)

> Share price **increased 24%** in  
FY2014 on Bursa

### BURSA MALAYSIA STOCK CHART





# PROPOSED HIGHER DIVIDEND

First and final single-tier  
cash dividend of **3 sen**  
to be paid on **22 July 2015**



THIS IS AFTER CONSIDERING

Level of  
cash and cash  
equivalents

Return on  
equity and  
available  
retained  
earnings

Projected  
levels of capital  
expenditure

Other  
investments

# 2014 HIGHLIGHTS



Parkway Pantai

Singapore | Malaysia | India | China | Brunei | Vietnam

Revenue grew **13%** to **RM4.4 billion**

EBITDA grew **16%** to **RM1.1 billion**

## SINGAPORE



**9.2%**

Inpatient  
Admissions



**78%**

Mount Elizabeth  
Novena Revenue  
Contribution  
with more beds  
and new maternity  
services



**8.4%**

Inpatient  
Admissions



**9.2%**

Revenue  
Intensity



**12<sup>th</sup>**

Hospital  
**Pantai Hospital  
Manjung**  
opened May 2014

2014  
HIGHLIGHTS

# ACIBADEM

Turkey | Macedonia | Iraq

Revenue grew **3%** to **RM2.7 billion**

EBITDA grew **3%** to **RM477.1 million**

▲  
**9.2%**

Inpatient  
Admissions



Revenue contribution  
from the year-old  
Acibadem Atakent and  
ramp-up of Acibadem  
Bodrum and Ankara

**Q4 2014**

Acibadem Atakent  
turned EBITDA  
positive within a  
year of its opening



2014  
HIGHLIGHTS

Malaysia | International Medical University & International Medical College

Revenue grew **10%** to **RM217.9 million**  
EBITDA grew **3%** to **RM76.7 million**

Grew to

**4000**

in student  
population

Deployed

**1<sup>st</sup>**

Group  
nursing  
students to  
Acibadem

Pioneer Cohort

**60**

Foundation  
in Science  
Programme  
students

New Accreditation

**2**

**Pharmaceutical Chemistry  
Programme**

by Royal Society of Chemistry

**Research Laboratory**

by International Standard  
ISO/IEC 17025:2005



2014  
HIGHLIGHTS

## CARING FOR THE COMMUNITY



### KHAZANAH IHH HEALTHCARE FUND



KHAZANAH  
IHH Healthcare Fund

life renewed

AİLELERİN  
UMUT'U  
GERÇEK  
OLUYOR



(Dreams Coming True)

### RM2 MILLION DONATION

SET ASIDE FOR  
FLOOD RELIEF IN  
MALAYSIA



# **FY2015 & BEYOND**

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**STRONG PIPELINES TO  
ENSURE CONTINUED  
GROWTH IN  
HOME MARKETS**

**CONTINUE TO EXPAND  
INTERNATIONAL  
FOOTPRINT, PARTICULARLY  
IN INDIA AND CHINA**





# MALAYSIA

Expect to  
add about  
800 beds in  
Malaysia  
till 2017

Opening

**2**

New  
Hospitals  
In 2015

Gleneagles  
Kota Kinabalu

**250**

Beds

Gleneagles  
Medini

**150**

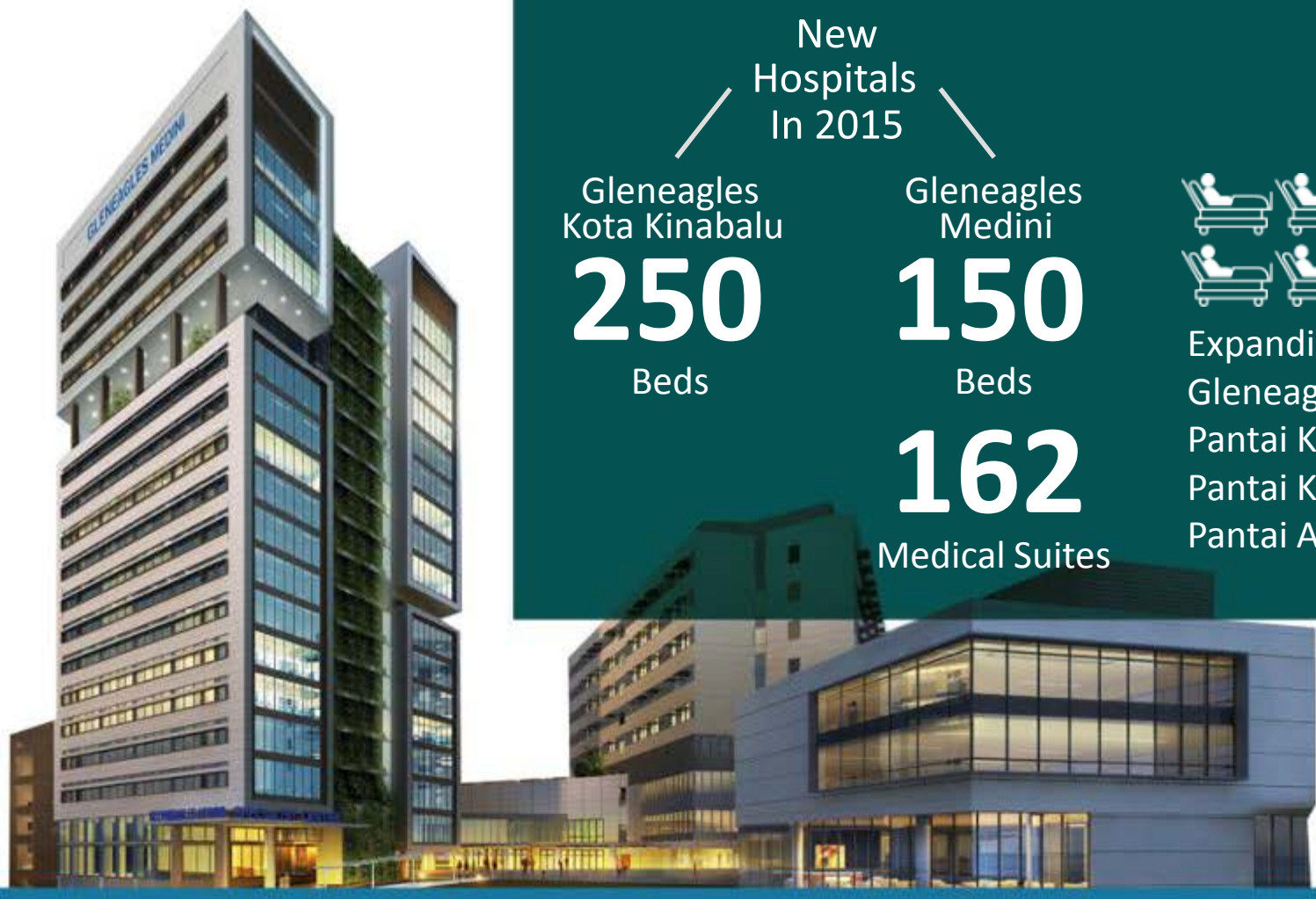
Beds

**162**

Medical Suites



Expanding bed capacity @  
Gleneagles Kuala Lumpur,  
Pantai Kuala Lumpur,  
Pantai Klang and  
Pantai Ayer Keroh







# SINGAPORE



Progressively opening more wards at Mount Elizabeth Novena to meet growing patient demand



New radiation oncology service since 1Q 2015





# TURKEY



Opening  
Acibadem Taksim

# 120

Beds in 2015

Expanding  
Capacity @

**Acibadem  
Maslak  
&  
Sistina**



Acibadem Bodrum to  
open a comprehensive  
oncology centre



Acibadem Eskisehir  
to offer radiation  
oncology





# INDIA

## INTERNATIONAL MARKETS



ACQUIRED  
**51%**  
STAKE  
in Continental  
Hospitals on  
23 March 2015

**Multi-specialty  
Tertiary and  
Quaternary  
hospital in  
Hyderabad**

Capacity  
**750**  
Beds  
**250**  
Operational  
Beds

Currently  
**100+**  
FULL TIME  
DOCTORS  
since opening  
in March 2013

**JCI  
&  
NABH**  
Accredited





# CHINA & HONG KONG

INTERNATIONAL  
MARKETS



Gleneagles  
Hong Kong on  
track to open  
in early 2017



Construction  
phase

**500**  
Beds  
**15**  
Specialties

**1<sup>st</sup>**

Private hospital to  
be commissioned in  
Hong Kong since 1995

Carefully executed,  
phased growth



# STRATEGY

to deliver **long-term**  
**sustainable** value to  
our stakeholders





IHH Healthcare Berhad

*Thank You*

[ihhhealthcare.com](http://ihhhealthcare.com)