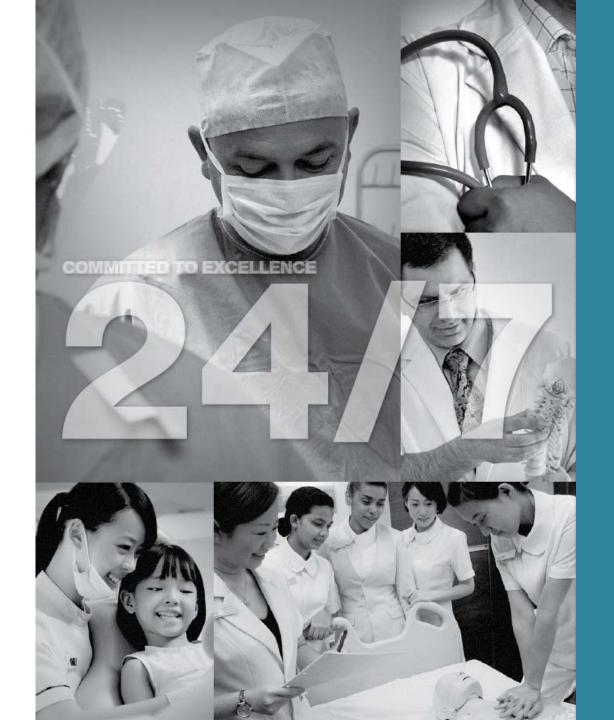


**Annual General Meeting 20 June 2014** 



CEEMENA



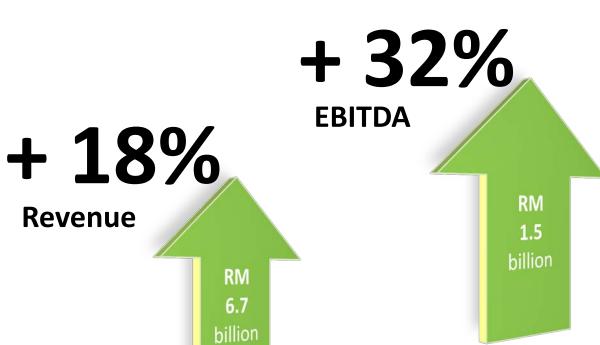
Malaysia

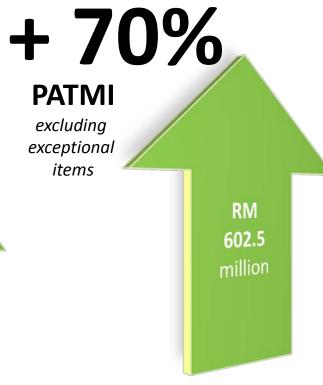
Turkey

# **Double Digit Growth** *in 2013*



Operational performance excluding sale of medical suites and contribution by PLife REIT







## **Proposed Dividend Policy**

No less than 20% of Group's profit after tax and minority interests (PATMI) excluding exceptional items

FY2013

Board is recommending a first and final single-tier cash dividend of 2 sen subject to shareholders' approval



level of cash and cash equivalents

return on equity and available retained earnings

projected levels of capital expenditure

other investments

# Together



### we made history

# Successfully bid for private hospital site in Hong Kong in March 2013

- First private hospital in Hong Kong to be commissioned since 1995
- RM2 billion capital investment
- Parkway Pantai holds 60% stake;
   remaining 40% by NWS Holdings



# We accomplished



exciting milestones

# S\$22 million

in contracts secured from government agencies by primary care arm in Singapore

## 'Life Renewed'

CSR programme launched in Singapore and Malaysia to help needy patients

## life renewed







#### IHH Healthcare Berhad

Our commitment to excellent patient care and quality affirmed



### Singapore

- Best Customer Experience
- Best Healthcare Experience
- Preferred Employee Healthcare Provider
- Accredited by Joint Commission International



### Malaysia

- Trusted Brand Gold Award
- MacJannet Prize for Global Citizenship – 1<sup>st</sup> place
- ASPIRE for Excellence Award Student Engagement
- Accredited by Joint Commission International & Malaysian Society for Quality in Health







### **Turkey**

- Best Healthcare Application
- Best Mobile Healthcare Solution for Intelligent Cities
- Accredited by Joint Commission International & Turkish Ministry of Health

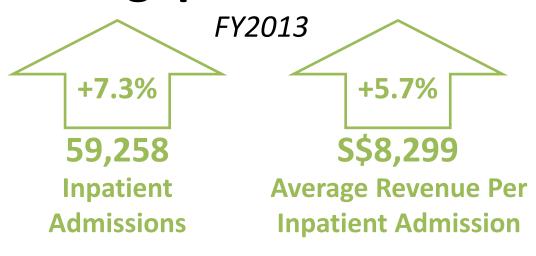








### Singapore operations



BOOSTED BY
MOUNT ELIZABETH NOVENA RAMP-UP

### Occupancy continue to rise

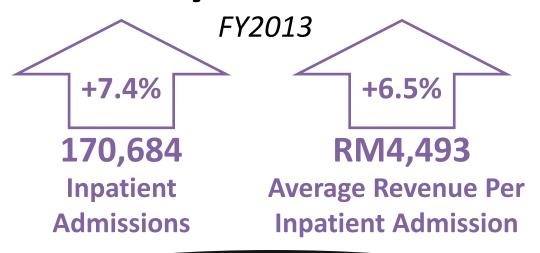
EBITDA positive in early 2013 after 10 months of operations

### Firsts in Singapore

- MAKOplasty partial knee resurfacing surgery
- Robotic adrenal gland surgery
- Natural Orifice Specimen Extraction (NOSE) in colon surgery



### Malaysia operations



PERFORMANCE DRIVEN BY
PATIENT VOLUME AND MORE COMPLEX CASES

### **Expanding network**

- Opening of Pantai Hospital Manjung
- Acquisition of outpatient facility at KL Sentral

### New technology & services

- Gleneagles Penang: 1st 640-slice CT scanner in northern region
- Gleneagles Kuala Lumpur: 1<sup>st</sup> Malaysian hospital to offer gamma knife treatment
- Pantai Hospital Penang: 1<sup>st</sup> private hospital in northern region to offer comprehensive stroke care



### Turkey operations

FY2013 +6.8% +3.8% 120,083 **TRY6,063 Inpatient Average Revenue Per Admissions Inpatient Admission** 

### RECORDED STRONG EARNINGS

FROM PATIENT REVENUES & OPERATING LEVERAGE

### **Increased capacity & capabilities**

- Opening of two new hospitals in 2012 (Bodrum and Ankara)
- Acibadem Ankara Hospital turned EBITDA positive within 12 mths
- Acibadem Sistina opened cancer center first Trilogy Radiation Oncology in the region, first PET-CT in Macedonia

### **Operational achievements**

 Acibadem Mobile entered long-term care business with opening of Avital, and added Turkey's first private sea ambulance to its fleet



### International OPERATIONS

### **China & Hong Kong**

- Primary care network with 11 clinics in Shanghai,
   Chengdu, Beijing, Suzhou and Hong Kong
  - 500-bed Gleneagles Hong Kong (JV, under development)

#### India

- Apollo Gleneagles Hospital, Kolkata
- Apollo Gleneagles PET-CT Centre
- 450-bed Gleneagles Khubchandani (JV, under development)

#### Brunei

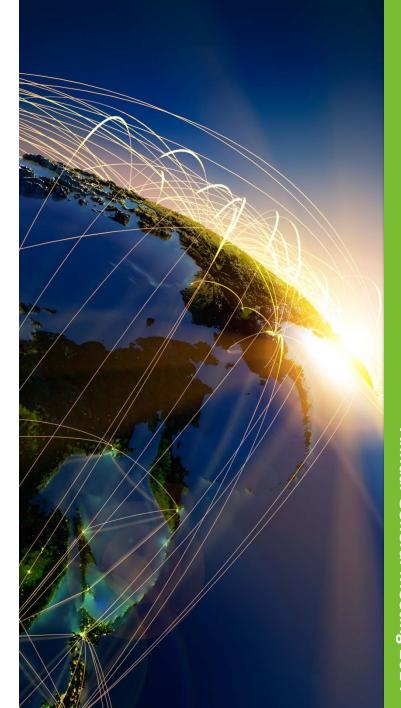
• Gleneagles JPMC Cardiac Centre

#### **Vietnam**

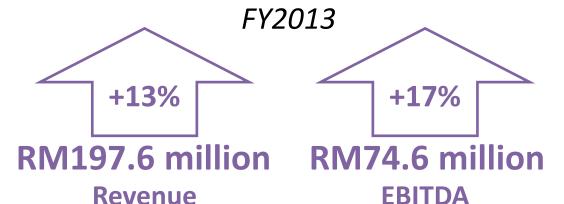
 320-bed City International Hospital in Ho Chi Minh opened in Sep 2013 (HMA)

### **United Arab Emirates**

• 126-bed Danat Al Emarat Hospital (HMA, under development)



### **IMU HEALTH** OPERATIONS



### May 2013

Signed MOU with Curtin University, Perth for credit transfer of Pharmacy students, student mobility and research

### Jun 2013

First cohort of Bachelor of Dental Surgery and MSc in Public Health graduates

### **Sep 2013**

First intake for 3-year Bachelor of Science (Hons) Nutrition degree programme

### Oct 2013

Chiropractic Programme accredited by the Council on Chiropractic Education, Australia



## **Community Support**







we remain committed to those we serve



### Khazanah IHH Healthcare Fund

- 'Life Renewed' in Singapore and Malaysia sponsors medical treatments for needy patients
- 'IMU Cares' in Malaysia provides health screening to underserved populations
- 'Dreams coming True' in Turkey provides free
   IVF treatments to 2,500 low-income couples



### **Supporting medical education**

- S\$2 million Mount Elizabeth-Gleneagles Scholarship endowment fund
- RM10 million in Malaysia for endowments and scholarships

## **Upbeat about Growth**



### **Turkey**

Acibadem Atakent (largest hospital in Turkey by size) opened in Jan 2014

Faruk Medical City, Iraq (HMA) opened in April 2014

**Expansion of existing hospitals** (Bodrum, Maslak and Sistina)

Acibadem Altunizade (Target completion 2015)

Acibadem Taksim
(Target completion 2015)

# supported by a strong pipeline of projects Malaysia

Pantai Hospital Manjung opened in May 2014

Expansion of existing hospitals (Gleneagles KL, Pantai Hospital KL, Pantai Hospital Klang)

Gleneagles Kota Kinabalu (topping-up in April 2014; target completion early 2015)

**Gleneagles Medini** 

(launching sale of medical suites this year; target completion early 2015)

### **International Markets**

Danat Al Emarat Hospital, Abu Dhabi

(Target completion end 2014)

Gleneagles Khubchandani, Mumbai (Target completion end 2014)

Gleneagles Hong Kong (Target completion end 2016)





Mount Elizabeth Novena (progressively phasing in new wards)











# Questions